# PREFERRED PRICING PROGRAM

# BRITISH COLUMBIA ALBERTA ONTARIO

# **URBAN RESIDENTIAL MORTGAGES** (Minimum 10K population)

1 <sup>ST</sup> MORTGAGI	ES	Up to 50% LTV	Up to 60% LTV	Up to 65% LTV	Up to 70% LTV	Up to 75% LTV
OPTION 1 R	late	7.45%	7.85%	7.95%	8.25%	N/A
Premiere F	Fee	2%	2%	2%	2%	IN/A
OPTION 2 R	late	8.45%	8.85%	8.95%	9.25%	9.95%
Premiere F	Fee	1%	1%	1%	1%	1%
<b>OPTION 3</b> R	late	9.45%	9.85%	9.95%	10.25%	10.95%
Premiere F	Fee	No Fee	No Fee	No Fee	No Fee	No Fee
Amortization Options		Interest Only or Up to 35 years				Up to 35 years

# **SMALL TOWN RESIDENTIAL MORTGAGES** (Under 10K population)

1 <sup>ST</sup> MORTGAGES	Up to 50% LTV	Up to 60% LTV	Up to 65% LTV		
OPTION 1 Rate	7.95%	8.45%	N/A		
Premiere Fee	2%	2%	IN/A		
OPTION 2 Rate	8.95%	9.45%	9.95%		
Premiere Fee	1%	1%	1%		
OPTION 3 Rate	9.95%	10.45%	10.95%		
Premiere Fee	No Fee	No Fee	No Fee		
Amortization Options	Up to 30 years				

We also lend on rural residential and recreational properties, acreages, land, small commercial, and mobile homes (owned land). Individual pricing and terms would apply.

#### **2ND MORTGAGES**

#### Residential mortgages only

- Add 2.5% to 1st mortgage rates
- Urban Up to 70% LTV
- Small Town Up to 60% LTV considered
- 3 month prepayment penalty
- 30 year amortization

#### **SET YOUR OWN BROKER FEE & KEEP 100%**

- 1 year term is standard, add 1.0% to rate for 2 year term
- OPTION 1 & 2 FULLY OPEN for term
- OPTION 3 FULLY OPEN after 6 months (Add 0.5% for fully open)
- After initial term 3 month interest prepayment penalty will apply
- \$350 application fee will apply with all approvals
- For mortgages over \$1 million, please contact us to discuss

Effective October 28, 2024 - Interest rates, fees and terms quoted are subject to formal approval and/or change without notice. Pricing and approval terms may vary depending on individual borrower circumstances, security, and purpose of funds.



1.866.460.4409 lending@premhome.ca www.premhome.ca

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# COMMON SENSE SOLUTIONS FOR YOUR NON-BANK CLIENTS

#### **TYPES OF MORTGAGES OFFERED:**

- Urban Residential (min. 10K population):
  - 1st Mortgages up to 75% LTV
    - \$1 million or less preferred
  - 2<sup>nd</sup> Mortgages up to 70% LTV \$750K or less preferred (including 1<sup>st</sup> mortgage balance)
  - Pricing as per current rate sheet
- Small Town Residential (under 10K population):
  - 1st Mortgages up to 60% LTV - \$750K or less preferred
  - 2<sup>nd</sup> Mortgages Up to 55% LTV \$500K or less preferred (including 1<sup>st</sup> mortgage balance)
  - Pricing as per current rate sheet

## • Other Property Types:

- Rural Residential, Recreational, Commercial, Acreages, Land, and Mobile Homes (owned land)
- 1<sup>st</sup> Mortgages Only up to 50 60% LTV
   dependent on security and file particulars
- Individual pricing/terms will apply

#### **UNDERWRITING GUIDELINES:**

- Approvals based primarily on equity, not income or credit
- No credit/beacon score requirements
- No debt servicing requirements
- No income verification requirements
- Able to address more complex borrower circumstances: damaged credit, bankruptcies, collections, judgments, divorce/estate matters, tax issues, foreclosures, etc.
- Flexible payment and amortization options, including interest only and prepaid payment options

## **DEAL SUBMISSION:**

- Submit new files via Filogix, Velocity or Lendesk
- Email supporting documents to lending@premhome.ca
- Fax toll-free to 1-877-600-3362

No construction and/or development mortgages offered



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